

















2014 Travel and Tourism Industry Rates












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| Hotel Group | Country - City | Property (click-through to website) | Rating | Rate FROM PR/PN (validity in brackets) | To book (click-through to email) |
|--|-------------------|---|--------|--|---|
|  Bandara Hotels & Resorts | Thailand - BKK | Bandara Suites Silom Bangkok | 4* | THB 2000 - Deluxe (until 31 Dec 14) THB 2500 - Business Suite (until 31 Dec 14) | Inclusive of taxes and service charge, FOC in-room wireless internet, E: rsvn@bandarabangkok.com , stay@bandarabangkok.com |
| | Thailand - USM | Bandara Resort & Spa Samui | 4* | THB 2800 - Deluxe (1 May - 15 Jul, 1 Sep - 21 Dec 14) THB 3300 - Deluxe (24 Jan - 30 Apr, 16 Jul - 31 Aug 14) Industry rates on Villa and Pool Villa Suite available, please request | Inclusive of taxes and service charge, FOC in-room wireless internet and shuttle service to Chaweng, E: rsvn@bandarasamui.com , stay@bandarasamui.com |
|  Berjaya Hotels & Resorts | Malaysia - KL | Berjaya Times Square Hotel | 4* | 35% off BAR online (room only) | E: sales@ctmarketing.com.au |
| | Malaysia - LGK | Berjaya Langkawi Resort | 4* | 35% off BAR online (room only) | E: sales@ctmarketing.com.au |
| | Malaysia - TOD | Berjaya Tioman Resort | 4* | 35% off BAR online (room only) | E: sales@ctmarketing.com.au |
| | Philippines - MNL | Berjaya Makati Hotel, Manila | 4* | 35% off BAR online (room only) | E: sales@ctmarketing.com.au |
| | Malaysia - RDN | The Taaras Beach & Spa Resort | 5* | Industry rate upon application | E: sales@ctmarketing.com.au |
| | Vietnam - PQC | Long Beach Resort, Phu Quoc | 4* | 20% off BAR online (room only) | E: sales@ctmarketing.com.au |
| Briza Beach Resort Khao Lak  | Thailand | Briza Beach Resort Khao Lak, The | 4* | THB 2150 - Deluxe/Deluxe Pool View THB 2400 - Deluxe Garden Room THB 2795 - Deluxe Pool Access Room (16 Apr - 31 Oct 14) | Include taxes, service charge, internet and welcome drink E: sales@ctmarketing.com.au |

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|--|---|---|---|---|--|
|  | Thailand - KBV | Krabi Resort Ao Nang | 4* | 35% off BAR online (16 Jan - 30 Apr 14) 50% off BAR online (1 May - 31 Oct 14) | E: marketing@krabi resort.net , marketing@ckrabigroup.com |
| | Thailand - KBV | Timber House Ao Nang | 3* | 35% off BAR online (16 Jan - 30 Apr 14) 50% off BAR online (1 May - 31 Oct 14) | E: marketing@krabi resort.net , marketing@ckrabigroup.com |
| | Thailand | Lanta Resort Koh Lanta | 4* | 35% off BAR online (16 Jan - 30 Apr 14) 50% off BAR online (1 May - 31 Oct 14) | E: marketing@krabi resort.net , marketing@ckrabigroup.com |
| Cape Hotel Collection | | | | | |
|  | Thailand - HKT | Cape Panwa Hotel Phuket | 4.5* | Industry rate upon application | E: sales@ctmarketing.com.au |
| |  | Thailand - HHQ | Cape Nidhra Hotel Hua Hin | 5* | Industry rate upon application |
|    | | <p>Thailand, incl. Bangkok, Phuket, Krabi, Samui, Hua Hin, Chiang Mai, Trat, Pattaya, Koh Chang, Rayong...</p> <p>Bali Maldives Mauritius Sri Lanka Vietnam</p> | <p>Centara Hotels & Resorts is the leading hotel chain in Thailand offering idyllic locations, International standards, and gracious Thai hospitality. Centara operate and manage hotels & resorts in Thailand: Bangkok, Hua Hin, Krabi, Pattaya, Samui, Koh Chang, Phuket, Rayong, Trat, Hat Yai, Chiang Mai, Mae Sot, Khon Kaen & Udon Thani and Internationally in Bali, Maldives, Mauritius, Sri Lanka, & Vietnam.</p> <p>There are 5 brands within Centara Hotels and Resorts, being: Centara Grand - 5-star, prime city/beachfront locations, outstanding facilities; Centara Hotels & Resorts - 4-star, premium settings, smaller in size to the Grands; Centara Residence & Suites - 4 to 5-star, apartment-style living for longer stays; Centara Boutique Collection - 4 to 5-star, as individual as you, idyllic locations; Centra Hotels & Resorts - 3 to 4 star, affordable, quality, value-for-money.</p> <p>Rates start from THB 1,200 (Centara Duangtawan Hotel, Chiang Mai)</p> | | <p>All rates can be viewed and booked online directly with Centara Hotels & Resorts' Trade Partner website - http://www.centarahotelsresorts.com/b2b/come_stay_with_us.asp</p> <p>Please note there are two types of rates; please scroll and click-through to the relevant page according to your employed sector within the Industry</p> |
|  | Thailand - USM | Deva Samui Resort & Spa | 4.5* | Industry rate upon application | E: sales@ctmarketing.com.au |

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|--|----------------|---|----------|---|--|
|  | Thailand - HKT | Diamond Cliff Resort & Spa Phuket | 5* | THB 3080 - Super Deluxe (1 Apr - 31 Oct 14) THB 4620 - Super Deluxe Triple (1 Apr - 31 Oct) THB 4080 - Diamond Suite (1 Apr - 31 Oct) | Includes taxes, service charge E: dos@diamondcliff.com |
| La Flora Resort Patong  | Thailand - HKT | La Flora Resort Patong | 4* | Industry rate upon application | E: sales@ctmarketing.com.au |
| Naka Phuket, The  | | Naka Phuket, The | 5* | Industry rate upon application | E: sales@ctmarketing.com.au |
|  | Thailand - HKT | Kamala Beach Resort (a Sunprime Resort) | 4* | THB 1525 - Dlx Ground Tce (1 Apr - 31 Oct 14) THB 1825 - Dlx Ground Tce (1 Nov - 22 Dec 14) THB 4800 - Dlx Ground Tce (23 Dec 14-10 Jan 15) THB 3650 - Dlx Ground Tce (11 Jan - 31 Mar 15) | Inclusive of taxes and service charge E: rsvn@kamalabeach.com |
|  | Thailand - HKT | Sunwing Resort Kamala Beach Sunwing Resort & Spa Bangtao Beach | 4* 4* | THB 2050 - Studio (1 Apr - 31 Oct 14) THB 2850 - Studio (1 Nov - 23 Dec 14) THB 7550 - Studio (24 Dec 14 - 10 Jan 15) THB 4850 - Studio (11 Jan - 31 Mar 15) | Incl. taxes and service charge. Rates for 2A2C - rsvn@sunwingkamala.com for Sunwing Resort Kamala Beach and rsvn@sunwingphuket.com for Sunwing Resort & Spa Bangtao Beach |
|  PARADISE CRUISES™ HALONG BAY • VIETNAM | Vietnam - HAN | Paradise Cruises Halong Bay, Vietnam | 5* | Rates for 'Paradise Luxury': USD \$226 - 2D/1N Deluxe Cabin USD \$425 - 3D/2N (both valid 1 May - 30 Sep) USD \$255 - 2D/1N Deluxe Cabin USD \$484 - 3D/2N (1 Jan - 30 Apr, 1 Oct - 31 Dec) Rates for 'Paradise Peak': USD\$ 492 - 2D/1N Junior Suite USD \$946 - 3D/2N (both valid 1 May - 30 Sep) USD \$562 - 2D/1N Junior Suite USD \$1088 - 3D/2N (1 Jan - 30 Apr, 1 Oct - 31 Dec) | Rates are for ROH cabins, inclusive of taxes and service charge. For other cabin-types for <i>Luxury</i> and <i>Peak</i> vessels, please contact us. Email: sales@ctmarketing.com.au for formal booking request form and more information |

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|--|--|--|----------------------|--|--|
|  PARK HOTEL GROUP | Singapore | Grand Park Orchard | 5* | Rate for Fri-Sun inclusive: S\$260 Nett - Deluxe (1 Jan - 31 Dec 14) Rate for Mon - Thu inclusive: Contact us | Indicative rate only, includes ABF and Internet. E: sales@ctmarketing.com.au |
|  PARK HOTEL GROUP | Singapore | Grand Park City Hall | 5* | Rate for Fri-Sun inclusive: S\$210 Nett - Superior (1 Jan - 31 Dec 14), PLUS complimentary upgrade to Deluxe Rate for Mon-Thu inclusive: S\$260 Nett - Superior (1 Jan - 31 Dec 14) | Indicative rate only, includes ABF and Internet. Weekend upgrade upon availability. E: sales@ctmarketing.com.au |
|  PARK HOTEL GROUP | Singapore | Park Hotel Clarke Quay | 4* | Rate for Fri-Sun inclusive: S\$210 Nett - Superior (1 Jan - 31 Dec 14) Rate for Mon-Thu inclusive: S\$280 Nett - Superior (1 Jan - 31 Dec 14) | Indicative rate only, includes ABF. E: sales@ctmarketing.com.au |
|  PARK HOTEL GROUP | Hong Kong | Park Hotel Hong Kong | 4* | Rate for Fri-Sat inclusive: Contact us Rate for Sun-Thu inclusive: HK\$1220 Nett - Deluxe (1 Jan - 31 Dec 14) | Indicative rate only, room only E: sales@ctmarketing.com.au |
|  PARK HOTEL GROUP | China - KMG China - WUX China - XIY Japan - WKJ | Grand Park Kunming Grand Park Wuxi Grand Park Xian Grand Park Otaru | 5* 5* 5* 5* | Industry rate upon application | E: sales@ctmarketing.com.au |

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|  | Malaysia - KL | Piccolo Hotel Kuala Lumpur | 4* | 25% off BAR (room only, max 2 rooms per ID) (valid until otherwise advised) | E: sales@ctmarketing.com.au |
|  | Thailand - USM | Silavadee Pool Spa Resort Samui | 5* | THB 5000 - Dlx Jacuzzi/Balcony (to 19 Dec 14) THB 6500 - Ocean View Jacuzzi Deluxe THB 9500 - Tropical Pool Villa THB 10500 - Ocean View Pool Villa | Inclusive of taxes, service charge, airport transfers, daily fruit, internet and more E: rsvn@silavadeeresort.com |
|  | Thailand - BKK | The Sukosol Bangkok (formerly Siam City) | 5* | USD \$89 - Deluxe Room (valid until otherwise advised) | Inclusive of taxes and service charge E: reservations@sukosolhotels.com |
| | Thailand - PYX | The Bayview Pattaya (formerly Siam Bayview) | 4* | USD \$89 - Deluxe Room (valid until otherwise advised) | Inclusive of taxes and service charge E: thebayview@sukosolhotels.com |
| | Thailand - PYX | Siam Bayshore Pattaya | 4* | USD \$89 - Deluxe Room (valid until otherwise advised) | Inclusive of taxes and service charge E: siambayshore@sukosolhotels.com |
| | Thailand - PYX | Wave Hotel Pattaya | 4* | Industry rate upon application | E: sales@ctmarketing.com.au |
|  | Bali, Nr. Sambirenteng | Alam Anda Ocean Front Resort & Spa | 4* | USD 82 - Seaview/Deluxe Garden Bungalow (valid until otherwise advised) | Inclusive of taxes E: sales@ctmarketing.com.au |
| | Bali, Nr. Kubu | Siddhartha Ocean Front Resort & Spa | 4* | USD 94 - Superior Bungalow (valid until otherwise advised) | |

Industry Rate Terms and Conditions

Please refer to the relevant 'How to book' section; bookings MUST be made and confirmed in advance and prior to travel

Please advise the Hotel/Resort/Group that their AU/NZ GSO advised you of the applicable rate/s; rates inclusive of ABF for 2A unless otherwise specified

At the time of booking-request, please clearly signify that you are an AU/NZ Travel Trade member and would like to obtain the relevant travel-industry discount

Properties may have surcharges (e.g. Peak, Public Holiday, Special Event) - this will be detailed upon/subject to confirmation from the Hotel/Resort/Group

Upon check-in, you may be required to present your business card as Proof of Employment within the Industry

Please use this document as a price guide - rates, inclusions and validity are indicative only and subject to confirmation or change from the Hotel/Resort/Group upon your communication with the Hotel/Resort/Group. Rates are subject to change at any time without notice. For travel outside the specified dates, email the relevant property using the listed email address